

# Individual B-1 Yoga Agreement

## Completed by Every Tribe Member

**Tribe Name (Lead Member):** \_\_\_\_\_

**Individual name:** \_\_\_\_\_

**Your Start Date:** \_\_\_\_\_

### Basic Terms (read and initial):

\_\_\_\_\_ 3 month autopay minimum per person. Once one person leaves you will need to replace them to keep the discounted rates. Must be set up on autopay or pay 3 months at a time with cash or check.

\_\_\_\_\_ Must all be a part of the same referral group and reflected in the WAIVER that you complete at the door showing who recruited you to the studio. These relationships are added to the system.

\_\_\_\_\_ New members can always add new people to the Tribe/Group. Does not need to come from the lead member.

### B-1 Yoga Business Intention (read and initial):

\_\_\_\_\_ To replace the "corporate rate" idea that gyms and studios might work out by offering EVERYONE the fair opportunity to create their own tribe/group/corporate rate with their own coworkers, friends or family. No matter where you work or don't work.

\_\_\_\_\_ To promote individuals who want a discount to recruit new yogis and members of B-1 Yoga. This only works if you are helping us bring in NEW members to the studio, resulting in a reduction of marketing and advertising cost. We are passing the savings on to you.

\_\_\_\_\_ This is NOT intended for you to create a group or join a group when you arrive at the studio with existing B-1 members. These rates are extremely discounted and we cannot afford to give these rates without the additional memberships.

\_\_\_\_\_ B-1 Yoga instructors would rather have more people in a class than less! Meaning we want to share the practice and love of yoga with as many people as we can.

\_\_\_\_\_ We ask that you understand and respect this Discounted Program and intention. When is understood by everyone involved we all get to enjoy the benefits of this awesome energy and community.

**Individual Signature:** \_\_\_\_\_.

**Date:** \_\_\_\_\_

Thank you! -Cally Burkle and B-1 Yoga Team!

